

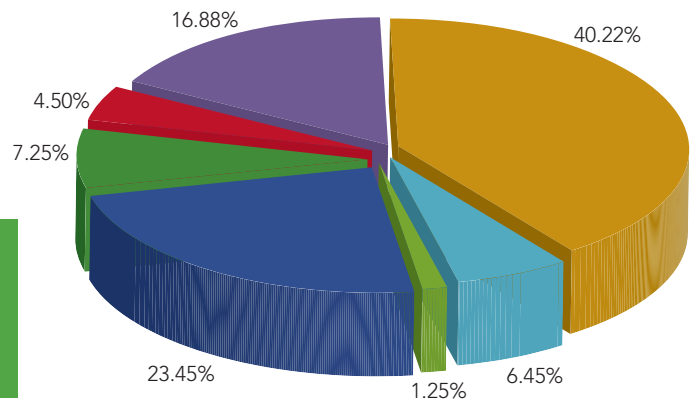
Industry FACTS & Figures

The Florida High Tech Corridor includes several leading industries. Here's a look at the most recent information available about the largest ones. These estimates were generated from information by the U.S. Bureau of Labor Statistics Census of Employment and Wages, annualized for the year 2009 (the most current annual figures available). Additional data and calibration information were supplied by the Florida Agency for Workforce Innovation/Labor Market Statistics Center, Quarterly Census of Employment and Wages Program, in cooperation with the U.S. Department of Labor, Bureau of Labor Statistics.

The definition of "high tech" used in this directory was based upon the definition used by the AeA (formerly the American Electronics Association) as used in their "CyberStates" reports, plus additional industry codes that identify aerospace, photonics and optics, non-depository financial services and biomedical technology companies.

Florida High Tech Corridor Employment by Industry Cluster

- Aerospace
- Financial Services
- Information Technology
- Medical Technologies
- Microelectronics
- Other Combined
- Photonics



Number of Establishments	20,336
Number of Employees	247,887
Total Annual Payroll	\$15.3 billion
Average Annual Salary	\$61,908
Average Employees per Establishment.....	12.2

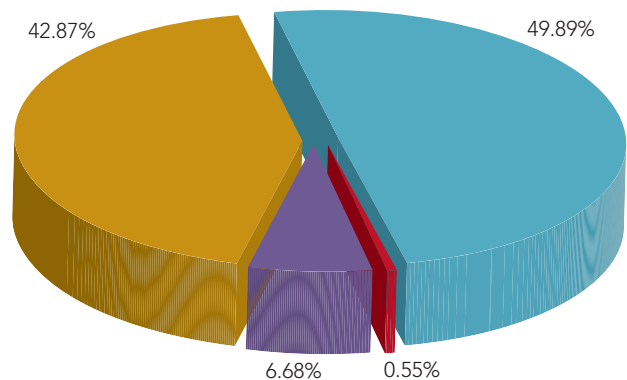


Aerospace

Florida's aerospace cluster includes a variety of high tech industries that manufacture products for aerospace, avionics and space applications in both the private and government sectors. With the presence of NASA, Cape Canaveral and several defense administrative centers and military bases, Central Florida has attracted top technology companies for nearly 50 years.

Distribution of Employees by Primary Product

- Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacturing
- Guided Missile and Space Vehicle Manufacturing
- Other Aircraft Parts and Auxiliary Equipment Manufacturing
- Aircraft Manufacturing



Number of Establishments	126
Number of Employees	15,978
Total Annual Payroll	\$1.2 billion
Average Annual Salary	\$76,473
Average Employees per Establishment.....	126.8



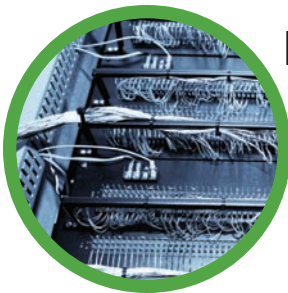
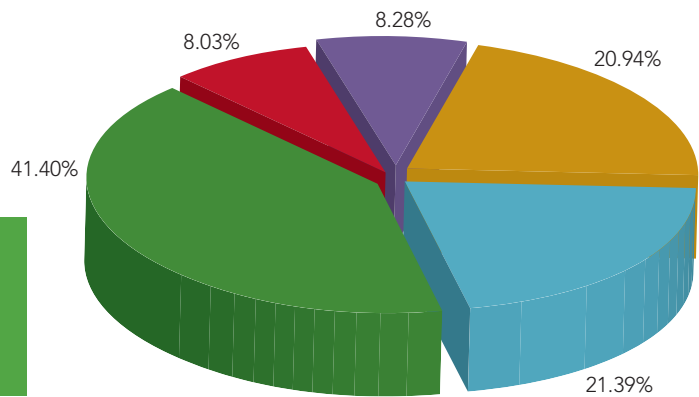
Financial Services

“Financial Services” refers specifically to the high-skill technology operations of non-depository financial, securities and commodities, and insurance institutions. Central Florida has built a reputation as one of the best places to establish financial technology and support facilities for some of the top financial, credit, insurance and banking companies in the world. This sector is designated as a “high-impact” economic target for the State of Florida.

Distribution of Employees by Primary Product

- Insurance Agencies and Brokerages
- Direct Property and Casualty Insurance Carriers
- Financial Transactions Processing, Reserve and Clearinghouse Activities
- Securities Brokerage
- All Other Sectors

Number of Establishments	10,647
Number of Employees	99,691
Total Annual Payroll	\$5.6 billion
Average Annual Salary	\$56,554
Average Employees per Establishment.....	9.4



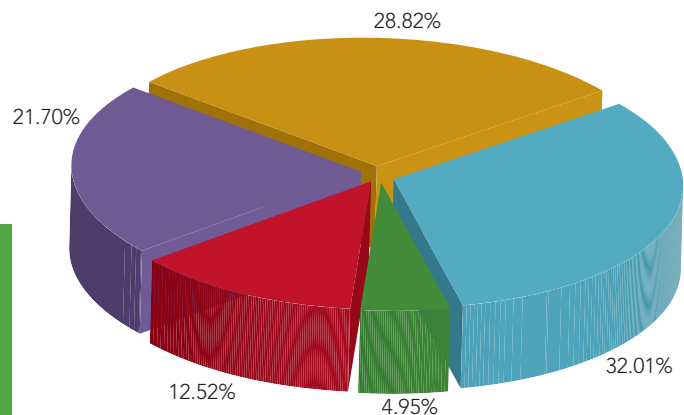
Information Technology

“Information Technology” refers to companies or divisions whose primary function is the development and delivery of digital data and communications, including software, databases, Internet and networking, and computer system design and integration. Though generally classified as a service industry, information technology companies can often be considered as manufacturing value-added knowledge (electronic) products.

Distribution of Employees by Primary Product

- Custom Computer Programming Services
- Computer Systems Design Services
- Data Processing, Hosting, and Related Services
- Software Publishers
- All Other Sectors

Number of Establishments	4,759
Number of Employees	41,852
Total Annual Payroll	\$2.9 billion
Average Annual Salary	\$70,256
Average Employees per Establishment.....	8.8





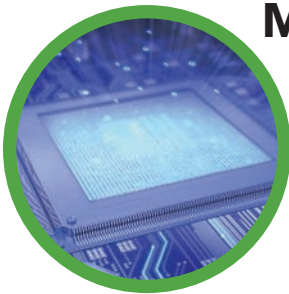
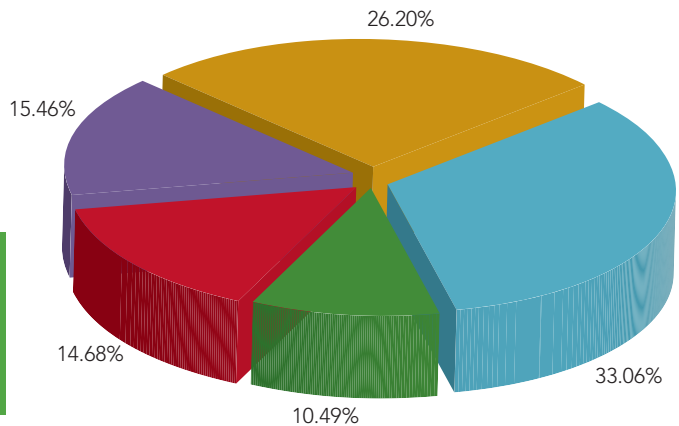
Medical Technologies

“Medical technologies” is an encompassing definition for a large group of health and biomedical-related companies, including biotech (products based upon tissues and organisms), pharmaceuticals, and especially electromedical and device manufacturers. This cluster also includes specialized medical information technology companies (informatics, genomics and services) and research and development companies.

Distribution of Employees by Primary Product

- Surgical and Medical Instrument Manufacturing
- Surgical Appliance and Supplies Manufacturing
- Pharmaceutical Preparation Manufacturing
- Ophthalmic Goods Manufacturing
- Electromedical and Electrotherapeutic Apparatus Manufacturing

Number of Establishments	254
Number of Employees	11,165
Total Annual Payroll	\$552 million
Average Annual Salary	\$49,428
Average Employees per Establishment.....	44.0



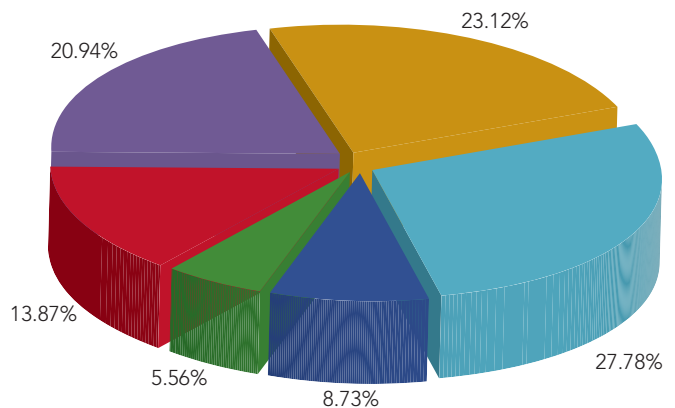
Microelectronics

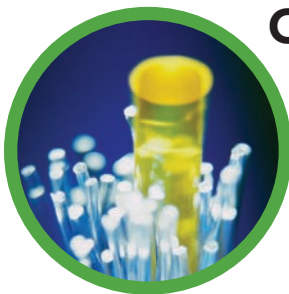
“Microelectronics technology” signifies advanced manufacturing companies that manufacture computer components and subsystems, printed circuit boards, integrated circuits and processors, micro-electromechanical systems (MEMS) and microsystems, and of course, silicon wafers. This cluster also includes specialized support companies such as contract manufacturers/assembly houses, as well as circuit design and research/engineering companies.

Distribution of Employees by Primary Product

- Bare Printed Circuit Board Manufacturing
- Other Electronic Component Manufacturing
- Electronic Computer Manufacturing
- Printed Circuit Assembly (Electronic Assembly) Manufacturing
- Semiconductor and Related Device Manufacturing
- Other Categories

Number of Establishments	235
Number of Employees	17,962
Total Annual Payroll	\$1.2 billion
Average Annual Salary	\$66,707
Average Employees per Establishment.....	76.4



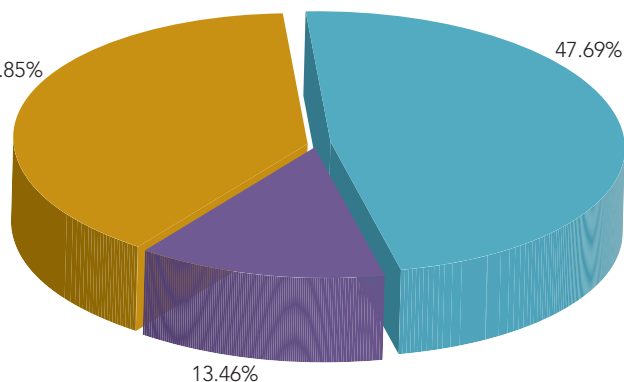


Optics and Photonics

“Optics and photonics” refer to technologies based upon the manipulation of light (photons). These include sensors, lasers, displays, precision optics (mirrors and lenses), fiberoptics and telecommunication optics (routers, multiplexers, etc.) and many other complex devices. Photonics technology fueled the telecommunications boom through the development of fast, solid-state devices, and many other industries continue to benefit from advances in this sector.

Distribution of Employees by Primary Product

- Instruments and Related Products Manufacturing for Measuring, Displaying, and Controlling Industrial Process Variables
- Other Measuring and Controlling Device Manufacturing
- Optical Instrument and Lens Manufacturing



Number of Establishments	96
Number of Employees	3,110
Total Annual Payroll	\$170 million
Average Annual Salary	\$54,659
Average Employees per Establishment.....	32.4

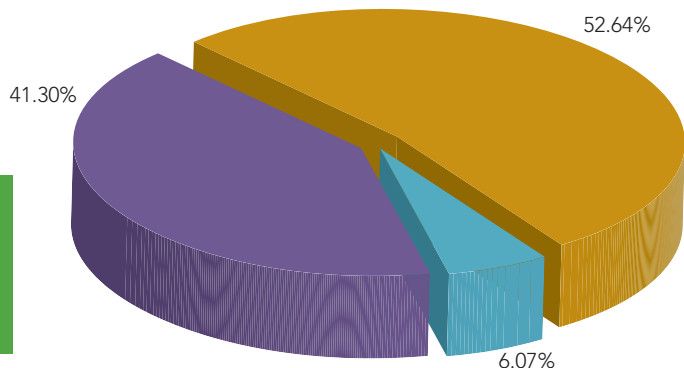
Other Technologies



“Other Technologies” includes all companies that are defined as high tech by the AeA and the Florida High Tech Corridor Council, but aren’t focused upon as one of the Corridor Council’s primary sectors. This category includes telecommunications, miscellaneous audio/visual and media equipment manufacturing, as well as miscellaneous engineering, technical and scientific services.

Distribution of Employees by Primary Product

- Media
- Research and Engineering
- Telecom



Number of Establishments	4,219
Number of Employees	58,130
Total Annual Payroll	\$3.6 billion
Average Annual Salary	\$62,378
Average Employees per Establishment.....	13.8

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<http://growth-management.alachua.fl.us>**Central Florida Development Council Inc.**

863.534.4370

www.cfdc.org**Citrus County Economic Development Council Inc.**

863.551.4760

www.citrusedc.com**City of Cocoa**

321.433.8800

www.cocoafl.org**City of Deltona**

386.878.8100

www.deltonafl.gov**DeSoto County Economic Development Office**

863.993.4800

www.co.desoto.fl.us**Economic Development Commission of Florida's Space Coast**

800.535.0203

www.spacecoastedc.org**Economic Development Corporation of Sarasota County**

941.309.1200

www.edcsarasotacounty.com**Enterprise Flagler**

800.899.7962

www.enterpriseflagler.org**Enterprise Florida Inc.**

407.956.5600

www.eflorida.com**Florida Economic Development Council Inc.**

813.977.3332

www.fedc.net**Gainesville Area Chamber of Commerce**

352.334.7100

www.gainesvillechamber.com**Gainesville Council for Economic Outreach**

352.378.7300

www.gceo.com**Haines City Economic Development Commission**

863.422.2525

www.hainescityedc.com**Hardee County Chamber of Commerce**

863.773.6967

www.hardeecc.com**Hernando County Office of Business Development**

352.540.6400

www.hernandobusiness.com**Highlands County Economic Development Commission**

888.388.4233

www.highlandsedc.com**Hillsborough County Economic Development Department**

813.272.7232

www.hillsboroughcounty.org/econdev/**Lake County Economic Growth and Redevelopment**

352.343.9899

<http://egr.lakecountyfl.gov>**Lakeland Economic Development Council**

863.687.3788

www.lakelandedc.com**Manatee Economic Development Council**

941.748.3411

www.manateeedc.com**Metro Orlando Economic Development Commission**

407.422.7159

www.orlandoedc.com**Nature Coast Business Development Council Inc. (Levy County)**

352.486.5470

www.naturecoast.org**Ocala/Marion County Economic Development Corporation**

352.291.4410

www.ocalaedc.org**Osceola County Economic Development Department**

407.742.4200

www.chooseosceola.com**Pasco Economic Development Council**

888.607.2726

www.pascoedc.com**Pinellas County Economic Development**

888.759.5627

www.pced.org**Putnam County Chamber of Commerce**

386.328.1503

www.putnamcountychamber.org**Seminole County Department of Economic Development**

407.665.7135

www.businessinseminole.com**St. Petersburg Economic Development Department**

727.893.7100

www.stpeteshines.com**Sumter County Economic Development Council**

352.793.3003

www.sumtercountytoday.com/scedc.asp**Tampa Bay Partnership**

813.878.2208

www.tampabay.org**Tampa Hillsborough Economic Development Corporation**

813.218.3300

www.tampaEDC.com**Volusia County Department of Economic Development**

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International Nanotech Business Directory

www.nanovip.com

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